



"Thank you again for a most productive , informative and motivational presentation. All my staff now understand the stages of the auction process much better and are certainly more confident discussing the benefits with their clients.

Tony McGaw did a presentation that afternoon and signed up a new listing with vendor paid advertising. I have been an auctioneer for 28 years and Ray Croker for 15 years and there is nothing worse than standing up to auction a property without all the ground work done .With your presentation showing each stage to a successful auction I am sure we will not experience this again.

Although much more regimented than private treaty, the auction process the way you have shown leaves little to chance. It has helped us look more closely at our entire sales program, feedback ,reporting ,client service and data control. We've got a lot of work ahead of us but thanks again for putting us on the right track."
~ **Allan McDonald, (The Professionals,Goulburn NSW)**